



An introduction to **Open Access Key**



Simon Thomson
simonthomson@openaccesskey.com

OAK?

- Open Access Key
 - Started in 2011
 - Founded by ex-publisher and software engineer
 - Built using Norwegian business software – Visma
 - User interface designed by Danish partners
 - Based in Dublin, Ireland
 - Processed payments in 62 countries

“We want to minimize the administrative work resulting from the fund; it should help researchers, not expand administration.”

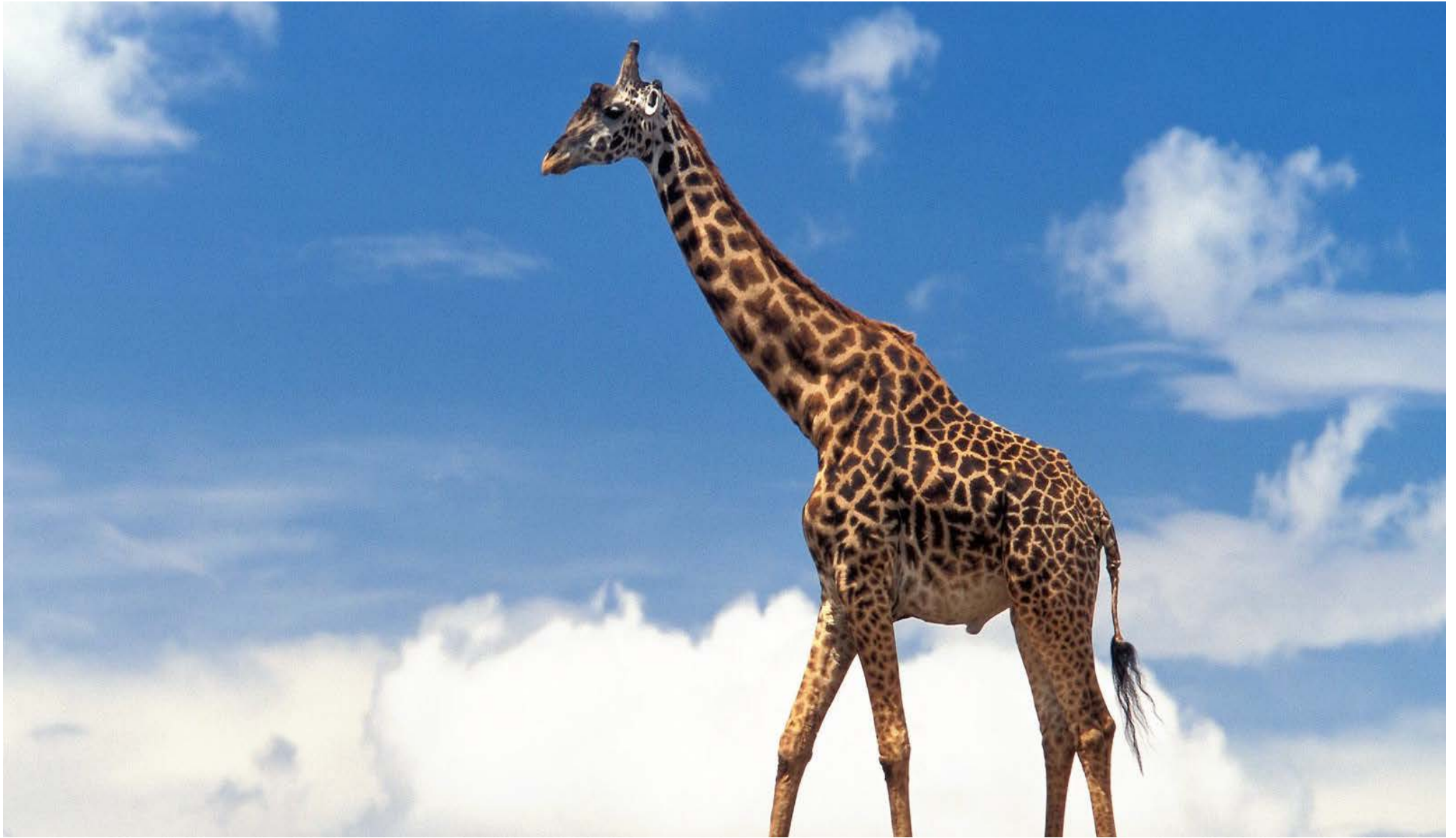
Jan Erik Frantsvåg

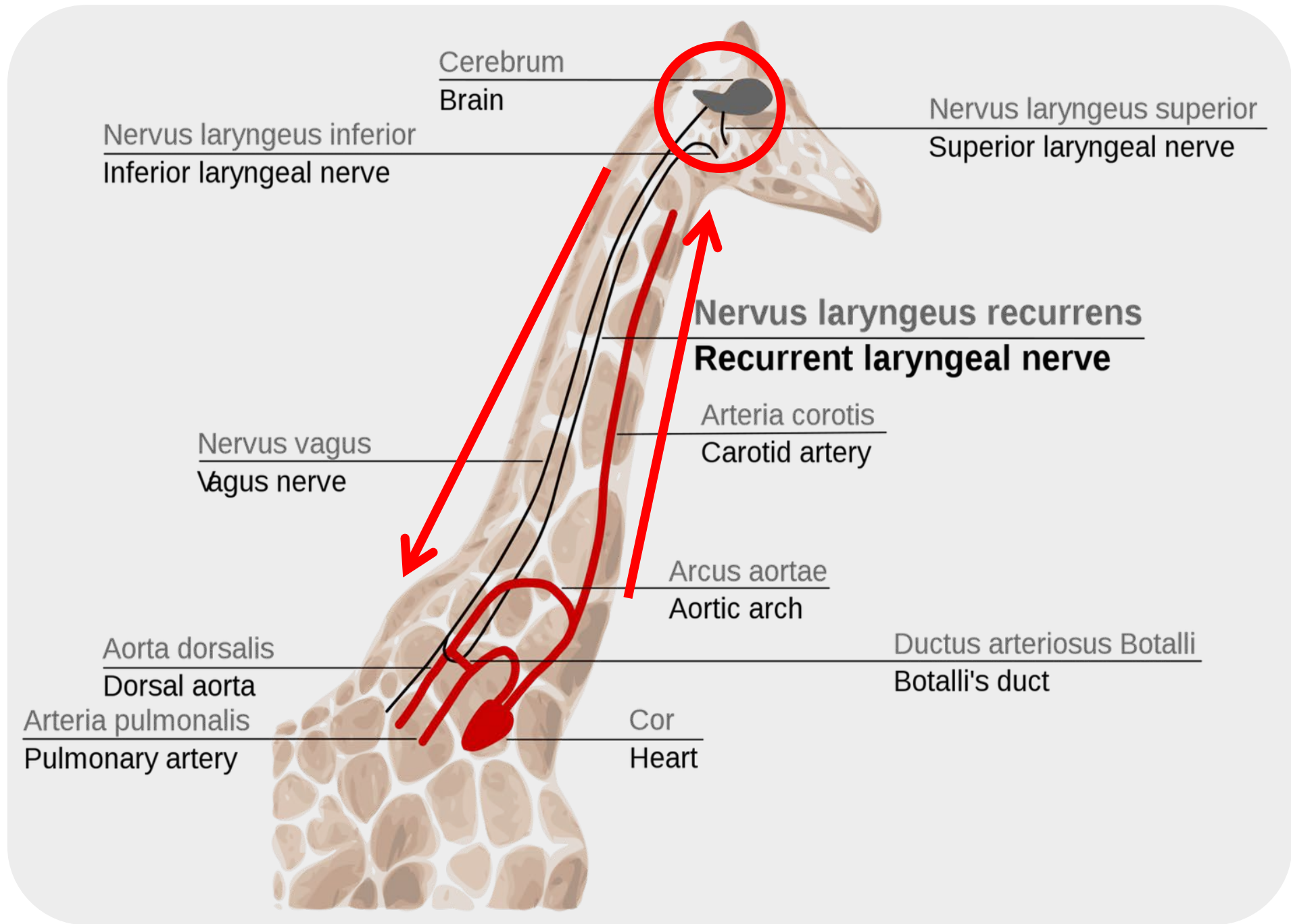
The Open Access publication fund at the University of Tromsø
ScieCom Info Volume 7, 2011, Issue 1

save you time and money

let your researchers and universities spend
their time and money on research and not
administration







***“no engineer is going to make
a mistake like that”***

Richard Dawkins, evolutionary biologist



Researcher



Administrator



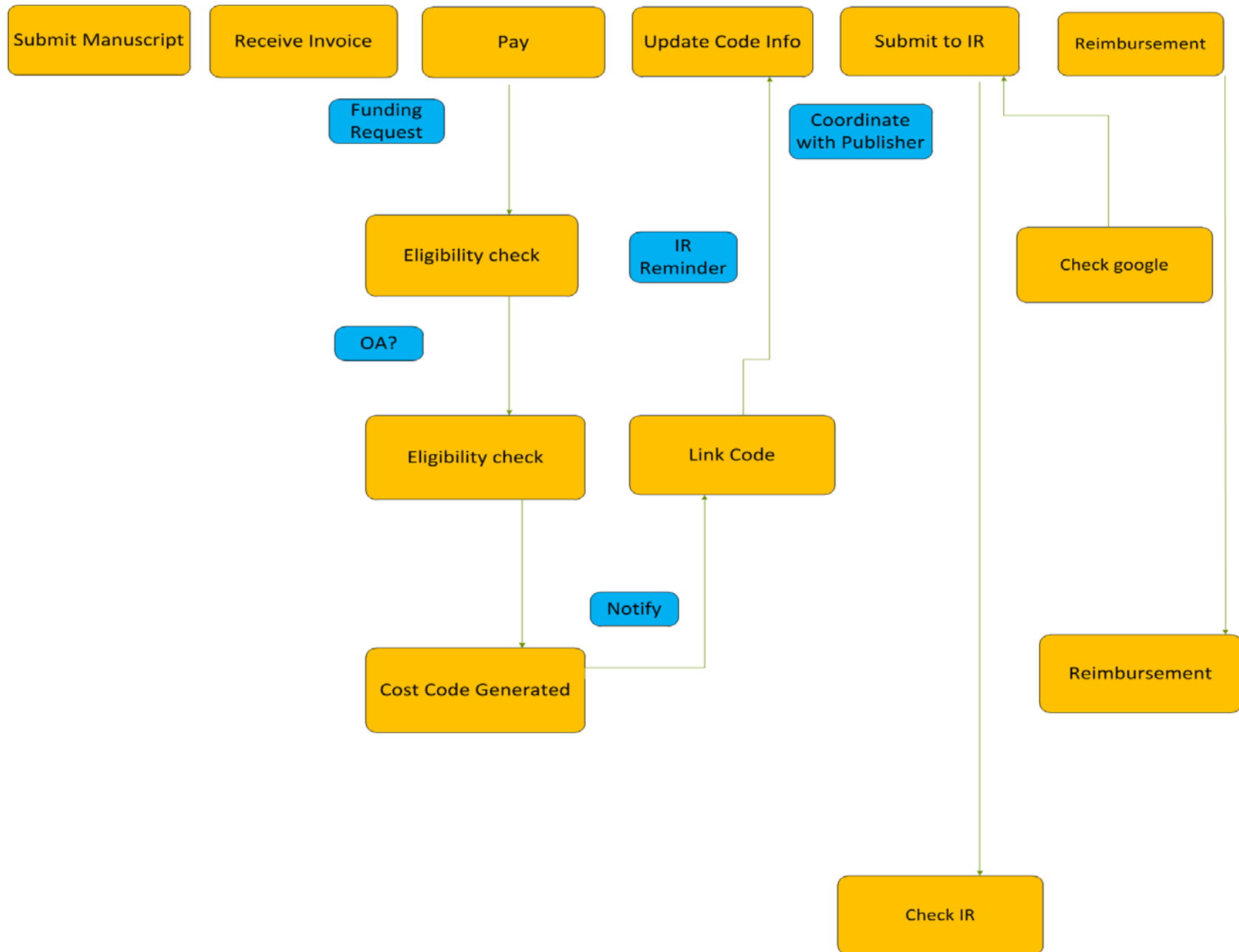
OA Administrator



Finance Department



Content Manager



“Lord Nelson! Lord Beaverbrook! Sir Winston Churchill! Sir Anthony Eden! Clement Attlee! Henry Cooper! Lady Diana!

Maggie Thatcher, can you hear me? Maggie Thatcher your boys took a hell of a beating! Your boys took a hell of a beating!”

Bjørge Lillelien
September 1981

**“if you want to go there, I
wouldn't start from here”**



- A unique solution
- Web-based
- Payment platform
- Virtual link
- Increases visibility and control
- Decreases cost and admin
- ORCID ready

- *Not an intermediary!*





Cost Benefit Analysis



- **Cost analysis Assumptions**
 - Salary for researcher, administrator, finance manager £30,000 per year
 - £16.48 per hour
 - Credit card fee of 1%

Action	author			administrator		
	Time	Cost	Add Cost	Time	Cost	Add Cost
Author pays publisher	30 min	£8.24	£15.00			
Author completes funding application and sends to administrator	60 min	£16.48		15 min	£4.12	
Funding application reviewed				30 min	£8.24	
Funding approved and payment notice sent to author				15 min	£4.12	
University pays author				10 min	£2.74	£15.00
Publisher releases article						
Author collects article, forwards to content manager and to the university or affiliated repository	30 min	£8.24		15 min	£4.12	
Total Cost	120 min	£33.20	£15.00	85 min	£23.34	£15.00

Estimated additional cost = £86.54

Action	author			administrator		
	Time	Cost	Add Cost	Time	Cost	Add Cost
Author pays publisher						
Author completes funding application and sends to administrator						
Funding application reviewed				10 min	£2.74	
Funding approved and payment notice sent to author						
University pays OAK (once a month)				30 min	£8.24	
Publisher releases article						
Author collects article, forwards to content manager and to the university or affiliated repository	30 min					
Total Cost	0 min	£0	£0	10 min each review application 30 min each month	£2.74 each review £8.24 each month	

Estimated additional cost (500 articles) = £4.60

Hidden Costs	Total Hidden Cost	
	Without OAK	With OAK
University publishes 100 OA articles each year	£8,654	£1,202
University publishes 500 OA articles each year	£43,270	£2,299
University publishes 5000 OA articles each year	£432,7000	£14,629

Hidden Costs	Total Hidden Cost	
	Av. Cost per article Without OAK	Av. Cost per article With OAK
University publishes 100 OA articles each year	£86.54	£12.02
University publishes 500 OA articles each year	£86.54	£4.60
University publishes 5000 OA articles each year	£86.54	£2.93



Checklist

- Be nice to host ✓
- Cute animal photo ✓
- Baby photo ✓
- Scientific content ✓
- Made fun of the English ✓



Saves your time and money



Provide essential data on articles and cost



Not an intermediary





Let your researchers and universities spend their time and money on research and **not administration**

A photograph of a giraffe standing against a bright blue sky with scattered white clouds. The giraffe is facing left and is the central focus of the image.

Thank you

Demonstration via
webconference

simonthomson@openaccesskey.com



***OAK would like to point out that no animals were hurt or mistreated in the production of this presentation
– just the pride of an English university finance manager***



***University Annual
Subscription to OAK***

£650 / €700

PANT TULSA WORLD 7.17.2012

SO, THAT'S
THE INFAMOUS
FISCAL CLIFF?



ANOTHER
FINE MESS YOU'VE
GOTTEN ME
INTO!



The OAK platform

- account types
 - Consortia
 - Funders
 - Universities
 - individuals
- 24/7 access
- Full customer and tech support



OAK?

- Connect researchers, to their faculties/universities and funders
- Consolidate your payments
- Coordinate deposition to repositories
- Provide reports on who is publishing where and when and how much it is costing